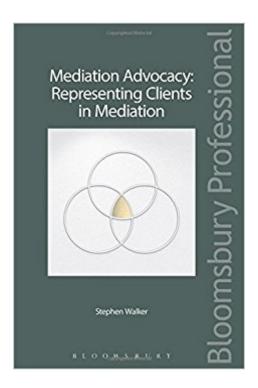


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Mediation Advocacy: Representing Clients In Mediation





Synopsis

Mediation Advocacy: Representing Clients in Mediation reveals how to get the best out of mediation. It is a practical, how to guide aimed at those who attend mediations as representatives, clients, experts, or mediators. Things the reader will learn include: what actually happens in mediations * the essential skills for all representatives * the tricks that mediators play * the things one must/must not do as an advocate * how to prepare effectively for a mediation * the best ways to negotiate at mediation. The core of the book is civil and commercial mediation, but it also considers family, workplace, and community, highlighting the ways in which the processes differ. It contains checklists, flow charts, bullet point summaries, precedents, and FAQs. [Subject: Mediation]

Book Information

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professional [as it provides] key factors to help you understand if you are going to help your clients
make a good decision, which is what mediation is all about. -- Rebecca Attree New Law Journal
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Stephen Walker directed the award-winning feature film Prisoners in Time (starring John Hurt) and wrote and directed an Emmy Award-winning BBC documentary on the bombing of Hiroshima. He lives in London with his wife and daughter.

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